

3055.20

540710

$$11XXXX \quad \frac{\text{Units}}{105} \quad \frac{\text{SKUs}}{5} = 6$$

13XXXX 1260 60

4851 231

189 9

1300 300

16XXXX 1362 62

126 6

1323 63

2751 131

51842 6321

8 = 2 case

# SKUs  $\times 7$  (ctns) = 306.7 = total #  
 from US total = 20 X (live)  
 117 SKUs - 15 = 8 each 3 kind from Region  
 4.4 100 style

# **IMPORTANT MESSAGE**

FOR Peg  
 DATE 4/7 TIME 3:50 A.M. P.M.  
 M. Marty  
 OF Winona-Salem  
 PHONE X 2562

AREA CODE	NUMBER	EXTENSION
TELEPHONED		PLEASE CALL
CAME TO SEE YOU		WILL CALL AGAIN
WANTS TO SEE YOU		RUSH
RETURNED YOUR CALL	<input checked="" type="checkbox"/>	SPECIAL ATTENTION

MESSAGE In meeting from 4-5

Will you call in  
morning

SIGNED \_\_\_\_\_  
 LITHO IN U.S.A.

51842 6322

**BASICS**

71100

$$\# \text{ SKU's} \times 7 (\text{ctns}) \div 30 \text{ GM} = \text{total \# from Region}$$

From us she took

$$\begin{aligned} & 28 \text{ cases} \\ & (117 \text{ SKU's} \div 15^{(117)}) = 8 \text{ cases of 3 brand styles} \\ & \quad 4 \text{ cases of 1 brand style} \end{aligned}$$

$$131 \times 7 = 917 \div 30 = 30.56$$

9

9

9

5

FF BOX - 2

LT BOX - 2

100 - 1

LT 100 - 2

7 CTNS

$$90 \div 21 = 4.28 \text{ Displays per GM}$$

51842 6323

$$300 \times 7 = 2100 \div 30 = 70$$

13XXXX

300 SKU's

70 cases

300 sku's  $\div$  15 = 20 of 3 styles  
10 of 1 style

16XX

131 SKU's

$$131 \times 7 = 917 \div 30 = 31$$

131 SKU's  $\div$  15 = 9 of 3 styles  
4 of 1 style

51842 6324